

# **STATE OF ARIZONA**

NOTICE OF REQUEST FOR PROPOSAL

SOLICITATION NUMBER:		VSP08-10	5			
SOLICITATION DUE DATE/TIME:	Dece	December 14, 2007 at 3:00 PM PST				
SUBMITTAL LOCATION:	Arizona	Arizona Department of Veterans' Services				
	<b>Purchasing Office</b>					
		4141 N. 3 <sup>rd</sup> Street				
		Phoenix, Arizon	na 85007			
DESCRIPTION:	Medical Directo	r for the Arizona	a State Veterans' Home			
PRE-OFFER CONFERENCE:	November 30, 2007	9:00 a.m.	4141 N. 3 <sup>rd</sup> Street <b>Phoenix, Arizona 85007</b>			
	Date	Time	Location			
CONTRACT TERM:	Date of Award	d for One (1) year v	with 4 renewal options			
THIS PROPOSAL IS OFFERED B' In accordance with A.R.S. §41-2533, competi by the ADVS Purchasing Office, at the above and date will be opened and the name of each	tive sealed proposals for the ma					
Proposals must be in the actual possession of t proposals will not be considered, except as pro			time and date indicated above. Late			
Proposals must be submitted in a sealed envelope indicated on the envelope. All proposals must with the offer by the time and date cited above	be completed in ink or typewritte	en and a complete Re	equest for Proposal returned along			
Offerors are strongly encouraged to carefully i	read the entire Request for Propo	sal.				
<b>Solicitation Contact Person:</b>						
Diana Martinez						
Name						
602-263-1814 Telephone Number		Tammy V	ogel, Purchasing Officer			
dmartinez@azdvs.gov e-mail address			Date			

1



Solicitation No: VSP08-105

#### ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>ND</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- **A. Definition of Terms.** As used in these Instructions, the terms listed below are defined as follows:
- 1. "Attachment" means any item the Solicitation requires an Offeror to submit as part of the Offer.
- 2. "Contract" means the combination of the Solicitation, including the Uniform and Special Instructions to Offerors, the Uniform and Special Terms and Conditions, and the Specifications and Statement or Scope of Work; the Offer and any Best and Final Offers; and any Solicitation Amendments or Contract Amendments.
- 3. "Contract Amendment" means a written document signed by the Procurement Officer that is issued for the purpose of making changes in the Contract.
- 4. "Contractor" means any person who has a Contract with the State.
- 5. "Days" means calendar days unless otherwise specified.
- 6. "Exhibit" means any item labeled as an Exhibit in the Solicitation or placed in the Exhibits section of the Solicitation.
- 7. "Offer" means bid, proposal or quotation.
- 8. "Offeror" means a vendor who responds to a Solicitation.
- 9. "Procurement Officer" means the person, or his or her designee, duly authorized by the State to enter into and administer Contracts and make written determinations with respect to the Contract.
- 10. "Solicitation" means an Invitation for Bids ("IFB"), a Request for Proposals ("RFP"), or a Request for Quotations ("RFQ").
- 11. "Solicitation Amendment" means a written document that is signed by the Procurement Officer and issued for the purpose of making changes to the Solicitation.
- 12. "Subcontract" means any Contract, express or implied, between the Contractor and another party or between a subcontractor and another party delegating or assigning, in whole or in part, the making or furnishing of any material or any service required for the performance of the Contract.
- 13. "State" means the State of Arizona and Department or Agency of the State that executes the Contract.

#### B. Inquiries

- 1. <u>Duty to Examine.</u> It is the responsibility of each Offeror to examine the entire Solicitation, seek clarification in writing (inquiries), and examine its' Offer for accuracy before submitting the Offer. Lack of care in preparing an Offer shall not be grounds for modifying or withdrawing the Offer after the Offer due date and time, nor shall it give rise to any Contract claim.
- 2. <u>Solicitation Contact Person.</u> Any inquiry related to a Solicitation, including any requests for or inquiries regarding standards referenced in the Solicitation shall be directed solely to the Solicitation contact person. The Offeror shall not contact or direct inquiries concerning this Solicitation to any other State employee unless the Solicitation specifically identifies a person other than the Solicitation contact person as a contact.
- 3. <u>Submission of Inquiries.</u> The Procurement Officer or the person identified in the Solicitation as the contact for inquiries except at the Pre-Offer Conference, require that an inquiry be submitted in writing. Any inquiry related to a Solicitation shall refer to the appropriate Solicitation number, page and paragraph. Do not place the Solicitation number on the outside of the envelope containing that inquiry, since it may then be identified as an Offer and not be opened until after the Offer due date and time. The State shall consider the relevancy of the inquiry but is not required to respond in writing.
- 4. <u>Timeliness.</u> Any inquiry or exception to the solicitation shall be submitted as soon as possible and should be submitted at least seven days before the Offer due date and time for review and determination by the State. Failure to do so may result in the inquiry not being considered for a Solicitation Amendment.



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>KD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- 5. <u>No Right to Rely on Verbal Responses.</u> An offeror shall not rely on verbal responses to inquiries. A verbal reply to an inquiry does not constitute a modification of the solicitation.
- 6. <u>Solicitation Amendments.</u> The Solicitation shall only be modified by a Solicitation Amendment.
- 7. <u>Pre-Offer Conference.</u> If a pre-Offer conference has been scheduled under this Solicitation, the date, time and location shall appear on the Solicitation cover sheet or elsewhere in the Solicitation. Offerors should raise any questions about the Solicitation or the procurement at that time. An Offeror may not rely on any verbal responses to questions at the conference. Material issues raised at the conference that result in changes to the Solicitation shall be answered solely through a written Solicitation Amendment.
- 8. <u>Persons With Disabilities.</u> Persons with a disability may request a reasonable accommodation, such as a sign language interpreter, by contacting the Solicitation contact person. Requests shall be made as early as possible to allow time to arrange the accommodation.

#### C. Offer Preparation

- 1. <u>Forms:</u> No Facsimile, Telegraphic or Electronic Mail Offers. An Offer shall be submitted either on the forms provided in this Solicitation or their substantial equivalent. Any substitute document for the forms provided in this Solicitation must be legible and contain the same information requested on the forms, unless the solicitation indicates otherwise. A facsimile, telegraphic, mailgram or electronic mail Offer shall be rejected if submitted in response to requests for proposals or invitations for bids.
- 2. <u>Typed or Ink; Corrections.</u> The Offer shall be typed or in ink. Erasures, interlineations or other modifications in the Offer shall be initialed in ink by the person signing the Offer. Modifications shall not be permitted after Offers have been opened except as otherwise provided under applicable law.
- 3. Evidence of Intent to be Bound. The Offer and Acceptance form within the Solicitation shall be submitted with the Offer and shall include a signature (or acknowledgement for electronic submissions, when authorized) by a person authorized to sign the Offer. The signature shall signify the Offeror's intent to be bound by the Offer and the terms of the Solicitation and that the information provided is true, accurate and complete. Failure to submit verifiable evidence of an intent to be bound, such as an original signature, shall result in rejection of the Offer.
- 4. Exceptions to Terms and Conditions. All exceptions included with the Offer shall be submitted in a clearly identified separate section of the Offer in which the Offeror clearly identifies the specific paragraphs of the Solicitation where the exceptions occur. Any exceptions not included in such a section shall be without force and effect in any resulting Contract unless such exception is specifically accepted by the Procurement Officer in a written statement. The Offeror's preprinted or standard terms will not be considered by the State as a part of any resulting Contract.
  - i. <u>Invitation for Bids.</u> An Offer that takes exception to a material requirement of any part of the Solicitation, including terms and conditions, shall be rejected.
  - ii. <u>Request for Proposals.</u> All exceptions that are contained in the Offer may negatively affect the State's proposal evaluation based on the evaluation criteria stated in the Solicitation or result in rejection of the Offer. An offer that takes exception to any material requirement of the solicitation may be rejected.
- 5. Subcontracts. Offeror shall clearly list any proposed subcontractors and the subcontractor's proposed responsibilities in the Offer.
- 6. Cost of Offer Preparation. The State will not reimburse any Offeror the cost of responding to a Solicitation.
- 7. <u>Solicitation Amendments.</u> Each Solicitation Amendment shall be signed with an original signature by the person signing the Offer, and shall be submitted no later than the Offer due date and time. Failure to return a signed copy of a Solicitation Amendment may result in rejection of the Offer.



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>ND</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- 8. <u>Federal Excise Tax.</u> The State of Arizona is exempt from certain Federal Excise Tax on manufactured goods. Exemption Certificates will be provided by the State.
- 9. <u>Provision of Tax Identification Numbers.</u> Offerors are required to provide their Arizona Transaction Privilege Tax Number and/or Federal Tax Identification number in the space provided on the Offer and Acceptance Form.
- 9.1 <u>Employee Identification.</u> Offeror agrees to provide an employee identification number or social security number to the Department for the purposes of reporting to appropriate taxing authorities, monies paid by the Department under this contract. If the federal identifier of the offeror is a social security number, this number is being requested solely for tax reporting purposes and will be shared only with appropriate state and federal officials. This submission is mandatory under 26 U.S.C. § 6041A.
- 10. <u>Identification of Taxes in Offer.</u> The State of Arizona is subject to all applicable state and local transaction privilege taxes. All applicable taxes shall be included in the pricing offered in the solicitation. At all times, payment of taxes and the determination of applicable taxes are the sole responsibility of the contractor.
- 11. <u>Disclosure.</u> If the firm, business or person submitting this Offer has been debarred, suspended or otherwise lawfully precluded from participating in any public procurement activity, including being disapproved as a subcontractor with any Federal, state or local government, or if any such preclusion from participation from any public procurement activity is currently pending, the Offeror shall fully explain the circumstances relating to the preclusion or proposed preclusion in the Offer. The Offeror shall include a letter with its Offer setting forth the name and address of the governmental unit, the effective date of this suspension or debarment, the duration of the suspension or debarment, and the relevant circumstances relating to the suspension or debarment. If suspension or debarment is currently pending, a detailed description of all relevant circumstances including the details enumerated above shall be provided.
- 12. <u>Solicitation Order of Precedence.</u> In the event of a conflict in the provisions of this Solicitation, the following shall prevail in the order set forth below:
- 12.1 Special Terms and Conditions;
- 12.2 Uniform Terms and Conditions;
- 12.3 Statement or Scope of Work;
- 12.4 Specifications;
- 12.5 Attachments:
- 12.6 Exhibits;
- 12.7 Special Instructions to Offerors;
- 12.8 Uniform Instructions to Offerors.
- 12.9 Other documents referenced or included in the Solicitation.
- 13. <u>Delivery.</u> Unless stated otherwise in the Solicitation, all prices shall be F.O.B. Destination and shall include all freight, delivery and unloading at the destination(s).

#### D. Submission of Offer

- Sealed Envelope or Package. Each Offer shall be submitted to the submittal location identified in this Solicitation. Offers should be submitted in a sealed envelope or container. The envelope or container should be clearly identified with name of the Offeror and Solicitation number. The State may open envelopes or containers to identify contents if the envelope or container is not clearly identified.
- 2. Offer Amendment or Withdrawal. An Offer may not be amended or withdrawn after the Offer due date and time except as otherwise provided under applicable law.
- 3. <u>Public Record.</u> All Offers submitted and opened are public records and must be retained by the State. Offers shall be open to public inspection after Contract award, except for such Offers deemed to be confidential by the State. If an Offeror believes that information in its Offer should remain confidential, it shall indicate as confidential the specific information and submit a



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>KD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

statement with its Offer detailing the reasons that the information should not be disclosed. Such reasons shall include the specific harm or prejudice which may arise. The State shall determine whether the identified information is confidential pursuant to the Arizona Procurement Code.

- 4. <u>Non-collusion, Employment, and Services.</u> By signing the Offer and Acceptance Form or other official contract form, the Offeror certifies that:
  - *i.* The Offeror did not engage in collusion or other anti-competitive practices in connection with the preparation or submission of its Offer; and
  - *ii.* The Offeror does not discriminate against any employee or applicant for employment or person to whom it provides services because of race, color, religion, sex, national origin, or disability, and that it complies with all applicable Federal, state and local laws and executive orders regarding employment.

#### E. Evaluation

- 1. <u>Unit Price Prevails.</u> In the case of discrepancy between the unit price or rate and the extension of that unit price or rate, the unit price or rate shall govern.
- 2. <u>Prompt Payment Discount.</u> Prompt payment discounts of thirty (30) days or more set forth in an Offer shall be deducted from the offer for the purposes of evaluating that price.
- 3. <u>Late Offers.</u> An Offer submitted after the exact Offer due date and time shall be rejected.
- 4. <u>Disqualification.</u> A Offeror (including each of its' principals) who is currently debarred, suspended or otherwise lawfully prohibited from any public procurement activity shall have its offer rejected.
- 5. Offer Acceptance Period. An Offeror submitting an Offer under this Solicitation shall hold its Offer open for the number of days from the Offer due date that is stated in the Solicitation. If the Solicitation does not specifically state a number of days for Offer acceptance, the number of days shall be one hundred-twenty (120). If a Best and Final Offer is requested pursuant to a Request for Proposals, an Offeror shall hold its Offer open for one hundred-twenty (120) days from the Best and Final Offer due date.
- 5.6 Waiver and Rejection Rights. Notwithstanding any other provision of the Solicitation, the State reserves the right to:
- 5.6.1 Waive any minor informality;
- 5.6.2 Reject any and all Offers or portions thereof; or
- 5.6.3 Cancel the Solicitation.

#### F. Award

- 1. <u>Number or Types of Awards.</u> The State reserves the right to make multiple awards or to award a Contract by individual line items or alternatives, by group of line items or alternatives, or to make an aggregate award, or regional awards, whichever is most advantageous to the State. If the Procurement Officer determines that an aggregate award to one Offeror is not in the State's best interest, "all or none" Offers shall be rejected.
- 2. <u>Contract Inception.</u> An Offer does not constitute a Contract nor does it confer any rights on the Offeror to the award of a Contract. A Contract is not created until the Offer is accepted in writing by the Procurement Officer's signature on the Offer and Acceptance Form. A notice of award or of the intent to award shall not constitute acceptance of the Offer.
- 3. <u>Effective Date.</u> The effective date of this Contract shall be the date that the Procurement Officer signs the Offer and Acceptance form or other official contract form, unless another date is specifically stated in the Contract.



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>KD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

#### G. Protests.

A protest shall comply with and be resolved according to Arizona Revised Statutes Title 41, Chapter 23, Article 9 and rules adopted thereunder. Protests shall be in writing and be filed with both the Procurement Officer of the purchasing agency and with the State Procurement Administrator. A protest of a Solicitation shall be received by the Procurement Officer before the Offer due date. A protest of a proposed award or of an award shall be filed within ten (10) days after the protester knows or should have known the basis of the protest. A protest shall include:

- 1.1 The name, address and telephone number of the protester;
- 1.2 The signature of the protester or its representative;
- 1.3 Identification of the purchasing agency and the Solicitation or Contract number;
- 1.4 A detailed statement of the legal and factual grounds of the protest including copies of relevant documents; and
- 1.5 The form of relief requested.

#### H. Comments Welcome

The State Procurement Office periodically reviews the Uniform Instructions to Offerors and welcomes any comments you may have. Please submit your comments to: State Procurement Administrator, State Procurement Office, 100 North 15th Avenue, Suite 104, Phoenix, Arizona, 85007.



## Special Instructions to Offerors

Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>ND</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

1. **Pre-Offer Conference:** Prospective offerors are invited to attend a pre-offer conference. The date, time and location of this conference are indicated below. The purpose of this conference will be to explain the contents of this RFP in order to prevent any misunderstanding of the ADVS position. Any doubt as to the requirements of this RFP or any apparent omission or discrepancy should be presented to the ADVS at this conference. The ADVS will then determine the appropriate action required, and if necessary, issue a written amendment to the RFP. Oral statements or instructions during the pre-offer conference shall not constitute an amendment to this RFP.

Conference date: November 30, 2007

Conference time: 9:00 a.m.

Conference location: 4141 N. 3<sup>rd</sup> Street, Phoenix, Arizona, 85012

- 2. Offer Acceptance (120 Days): In order to allow for an adequate evaluation, the state requires an offer in response to this solicitation to be valid and irrevocable for one hundred twenty (120) days after the opening time and date.
- 3. **Proposal Format:** One (1) original and three (3) copies of each proposal shall be submitted on the forms and in the format specified in the RFP. The original copy of the proposal should be clearly labeled "ORIGINAL". The material should be in sequence and related to the RFP. The ADVS will not provide any reimbursement for the cost of developing or presenting proposals in response to this RFP. Failure to include the requested information may have a negative impact on the evaluation of the offeror's proposal. The proposal shall include at least the following information:
  - 3.1. Offer and Acceptance Form, Page 32.
  - 3.2. Offerors Experience as described in Paragraph 5(A), Evaluation Criteria, page 7.
  - 3.3. Method of Approach as described in Paragraph 5(B), Evaluation Criteria, page 8.
  - 3.4. Legal History as described in Paragraph 5(C), Evaluation Criteria, page 8.
  - 3.5. Cost as described in Paragraph 5(D), page 8.
  - 3.6. Completed Price Sheets, Pages 28.
  - 3.6. Uniform and Special Terms and Conditions.
- 4. **Proposal Opening:** Proposals shall be opened publicly at the time and place designated on the cover page of this document. The name of each offeror shall be read publicly and recorded. Prices will NOT be read. Proposals will not be subject to public inspection until after contract award.
- 5. <u>Evaluation Criteria:</u> In accordance with the A.R.S. § 41-2534, competitive sealed proposals, awards shall be made to the responsible offeror whose proposal is determined in writing to be the most advantageous to ADVS based upon the evaluation criteria listed below. The evaluation factors are listed in the relative order of importance.
  - A. <u>Offerors Experience Offeror shall submit information describing their experience.</u> The following shall be provided, but <u>not limited to:</u>
    - A.1 A summary of the Offerors experience regarding the services offered and information on related experience in skilled nursing facility. The summary shall include at a minimum, but not limited to the following information:
      - i. Number of years of active medical practice.
      - ii. Type of administrative medical experience the offeror demonstrates.
      - iii. Experience in working with geriatric patients.
    - A.2 The Offeror shall submit resumes of the Medical Director and the Alternate Physician as described in the Scope of Work. The resumes shall include at a minimum, but not limited to the following information:
      - i. Identify key personnel's job title.
      - ii. Description of academic background, degrees, licenses and certifications.
      - iii. Description of services offered and information on related experience in a long term care facility.
      - iv. Shall provide copies of licenses, certifications and memberships and any other information relevant to the Medical Director.



## Special Instructions to Offerors

Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3 Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- A.3 Offeror shall provide a minimum of three (3) references, and include dates services were provided and the name, telephone number and email address of customer. References shall be users of similar services as described herein. Offerors will be scored on the following criteria for each reference.
  - i. Customers satisfaction with quality of services provided.
  - ii. Offerors working relationship with customer.
  - iii. Offerors ability to deliver services in a timely manner.
  - iv. Offerors performance and professional expertise.
- B. <u>Method of Approach Offeror shall submit written narratives describing their approach to providing the services described in the Scope of Work. The narrative shall include at a minimum:</u>
  - B.1 The Offeror shall provide a brief statement of your understanding of the services and a general description of your proposed approach to the Scope of Work.
  - B.2. The Offeror shall provide a brief statement describing why the offeror is interested in providing this professional service to the ASVH.
  - B.3 The Offeror shall provide a brief statement describing offeror's present commitments and how the offeror will be able to meet the ASVH requirements.
- C. <u>Legal History Offeror shall submit written narratives describing any legal history. The narrative shall include at a minimum:</u>
  - C.1 A statement describing any prior disciplinary action by any medical staff, association, or certification board of any malpractice, disciplinary or enforcement actions pending and criminal record.
- D. <u>Cost Offeror shall provide firm, fixed prices in the space provided on the Price Sheet. Prices shall include all charges associated with completion of the services as described herein.</u>
- 6. Offerors Responsibility: The Offeror is cautioned that it is the Offerors sole responsibility to submit information related to the evaluation categories and that ADVS is under no obligation to solicit such information if it is not included with the Offerors proposal. Failure by the Offeror to submit such information may cause an adverse impact on the evaluation of the Offerors proposal.
- 7. <u>Clarifications:</u> Upon receipt and opening of proposals submitted in response to this solicitation, ADVS may request oral or written clarifications, including demonstrations or questions and answers, for the sole purpose of information gathering or of eliminating minor informalities or correcting nonjudgmental mistakes in proposals. Clarifications shall not otherwise afford the offerors the opportunity to alter or change its proposal.
- 8. <u>Discussions:</u> In accordance with A.R.S. 41-2534, after the initial receipt of proposals, ADVS may conduct discussions with those offerors who submit proposals determined by ADVS to be reasonably susceptible of being selected for award.
- 9. Conformance with Terms and Conditions: Offerors shall provide in writing, Conformance with Terms and Conditions. Offerors shall clearly state their understanding and acceptance of all Uniform and special Terms and Conditions, noting any exceptions they take, either within the text of the Uniform and Special Terms and Conditions or in a sub-section of such exemptions. Offerors taking exceptions may propose alternate language for the State's consideration. Exceptions taken to the Uniform and Special Terms and Conditions may negatively effect ADVS's evaluation of the offerors proposals.
- 10. Offshore Performance Of Work Prohibited: Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States. Any services that are described in the specifications or scope of work that directly serve ADVS or its clients and may involve access to secure or sensitive data or personal client data or development or modification of software for the United Sates shall be performed within the borders of the United Sates. Unless specifically stated otherwise in the specifications, this definition does not apply to indirect or "overhead" services,



## Special Instructions to Offerors

Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>KD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

redundant back-up services or services that arte incidental to the performance of the contract. This provision applies to work performed by subcontractors at all tiers. Offerors shall declare all anticipated offshore services in the proposal.

- 11. <u>Federal Immigration Laws, Compliance by State Contractors:</u> By signing the Offer the Offeror warrants that it and all proposed subcontractors are in compliance wit the Federal Immigration and Nationality Act (FINA) and all other Federal immigration laws and regulations related to the immigration status of its employees. The Offeror shall obtain statements from all proposed subcontractors certifying compliance with this requirement and shall furnish the statements to the Procurement Officer upon request.
- 12. <u>Vendor Registration:</u> Prior or issuance of a Purchase Order and subsequent payment, the Contractor shall have a completed W-9 Form on file with the Financial Services Division. No payments shall be made until the forms are on file. The W-9 Form may be accessed through the ADOA General Accounting website <a href="www.gao.state.az.us/vendor/">www.gao.state.az.us/vendor/</a>.
- 13. <u>Inquiries:</u> Any questions related to a solicitation must be directed to the Buyer whose name appears on the first page. Questions should be submitted in writing when time permits. The Buyer may require any and all questions to be submitted in writing at the Buyer's sole discretion. Any correspondence related to a solicitation should refer to the appropriate solicitation number, page, and paragraph number. However, the Offeror must not place the solicitation number on the outside of any envelope containing questions since such an envelope may be identified as a sealed bid and may not be opened until after the official solicitation due date and time.



Solicitation No: VSP08-105

#### ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>ND</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- 1 **Definition of Terms.** As used in this Solicitation and any resulting Contract, the terms listed below are defined as follows:
- 1.1 "Attachment" means any item the Solicitation requires the Offeror to submit as part of the Offer.
- 1.2 "Contract" means the combination of the Solicitation, including the Uniform and Special Instructions to Offerors, the Uniform and Special Terms and Conditions, and the Specifications and Statement or Scope of Work; the Offer and any Best and Final Offers; and any Solicitation Amendments or Contract Amendments.
- 1.3 "Contract Amendment" means a written document signed by the Procurement Officer that is issued for the purpose of making changes in the Contract.
- 1.4 "Contractor" means any person who has a Contract with the State.
- 1.5 "Days" means calendar days unless otherwise specified.
- 1.6 "Exhibit" means any item labeled as an Exhibit in the Solicitation or placed in the Exhibits section of the Solicitation.
- 1.7 "Gratuity" means a payment, loan, subscription, advance, deposit of money, services, or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value is received.
- 1.8 "Materials" means all property, including equipment, supplies, printing, insurance and leases of property but does not include land, a permanent interest in land or real property or leasing space.
- 1.9 "Procurement Officer" means the person, or his or her designee, duly authorized by the State to enter into and administer Contracts and make written determinations with respect to the Contract.
- 1.10 "Services" means the furnishing of labor, time or effort by a contractor or subcontractor which does not involve the delivery of a specific end product other than required reports and performance, but does not include employment agreements or collective bargaining agreements.
- 1.11 "Subcontract" means any Contract, express or implied, between the Contractor and another party or between a subcontractor and another party delegating or assigning, in whole or in part, the making or furnishing of any material or any service required for the performance of the Contract.
- 1.12 "State" means the State of Arizona and Department or Agency of the State that executes the Contract.
- 1.13 "State Fiscal Year" means the period beginning with July 1 and ending June 30,

#### 2 Contract Interpretation

- 2.1 <u>Arizona Law.</u> The Arizona law applies to this Contract including, where applicable, the Uniform Commercial Code as adopted by the State of Arizona and the Arizona Procurement Code, Arizona Revised Statutes (A.R.S.) Title 41, Chapter 23, and its implementing rules, Arizona Administrative Code (A.A.C.) Title 2, Chapter 7.
- 2.2 <u>Implied Contract Terms.</u> Each provision of law and any terms required by law to be in this Contract are a part of this Contract as if fully stated in it.
- 2.3 <u>Contract Order of Precedence.</u> In the event of a conflict in the provisions of the Contract, as accepted by the State and as they may be amended, the following shall prevail in the order set forth below:
- 2.3.1 Special Terms and Conditions;
- 2.3.2 Uniform Terms and Conditions;
- 2.3.3 Statement or Scope of Work;
- 2.3.4 Specifications;
- 2.3.5 Attachments;
- 2.3.6 Exhibits;
- 2.3.7 Documents referenced or included in the Solicitation.



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>KD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- 2.4 <u>Relationship of Parties.</u> The Contractor under this Contract is an independent Contractor. Neither party to this Contract shall be deemed to be the employee or agent of the other party to the Contract.
- 2.5 <u>Severability.</u> The provisions of this Contract are severable. Any term or condition deemed illegal or invalid shall not affect any other term or condition of the Contract.
- 2.6 <u>No Parole Evidence.</u> This Contract is intended by the parties as a final and complete expression of their agreement. No course of prior dealings between the parties and no usage of the trade shall supplement or explain any terms used in this document and no other understanding either oral or in writing shall be binding.
- 2.7 <u>No Waiver.</u> Either party's failure to insist on strict performance of any term or condition of the Contract shall not be deemed a waiver of that term or condition even if the party accepting or acquiescing in the nonconforming performance knows of the nature of the performance and fails to object to it.

#### 3 Contract administration and operation.

- 3.1 <u>Records.</u> Under A.R.S. § 35-214 and § 35-215, the Contractor shall retain and shall contractually require each subcontractor to retain all data and other "records" relating to the acquisition and performance of the Contract for a period of five years after the completion of the Contract. All records shall be subject to inspection and audit by the State at reasonable times. Upon request, the Contractor shall produce a legible copy of any or all such records.
- 3.2 <u>Non-Discrimination.</u> The Contractor shall comply with State Executive Order No. 99-4 and all other applicable Federal and State laws, rules and regulations, including the Americans with Disabilities Act.
- 3.3 <u>Audit.</u> Pursuant to ARS § 35-214, at any time during the term of this Contract and five (5) years thereafter, the Contractor's or any subcontractor's books and records shall be subject to audit by the State and, where applicable, the Federal Government, to the extent that the books and records relate to the performance of the Contract or Subcontract.
- 3.4 <u>Facilities Inspection and Materials Testing</u>. The Contractor agrees to permit access to its facilities, subcontractor facilities and the Contractor's processes or services, at reasonable times for inspection of the facilities or materials covered under this Contract. The State shall also have the right to test, at its own cost, the materials to be supplied under this Contract. Neither inspection of the Contractor's facilities nor materials testing shall constitute final acceptance of the materials or services. If the State determines noncompliance of the materials, the Contractor shall be responsible for the payment of all costs incurred by the State for testing and inspection.
- 3.5 Notices. Notices to the Contractor required by this Contract shall be made by the State to the person indicated on the Offer and Acceptance form submitted by the Contractor unless otherwise stated in the Contract. Notices to the State required by the Contract shall be made by the Contractor to the Solicitation Contact Person indicated on the Solicitation cover sheet, unless otherwise stated in the Contract. An authorized Procurement Officer and an authorized Contractor representative may change their respective person to whom notice shall be given by written notice to the other and an amendment to the Contract shall not be necessary.
- 3.6 <u>Advertising, Publishing and Promotion of Contract.</u> The Contractor shall not use, advertise or promote information for commercial benefit concerning this Contract without the prior written approval of the Procurement Officer.
- 3.7 <u>Property of the State.</u> Any materials, including reports, computer programs and other deliverables, created under this Contract are the sole property of the State. The Contractor is not entitled to a patent or copyright on those materials and may not transfer the patent or copyright to anyone else. The Contractor shall not use or release these materials without the prior written consent of the State.

#### 3.8 Ownership of Intellectual Property

Any and all intellectual property, including but not limited to copyright, invention, trademark, trade name, service mark, and/or trade secrets created or conceived pursuant to or as a result of this contract and any related subcontract ("Intellectual Property"), shall be work made for hire and the State shall be considered the creator of such Intellectual Property. The agency, department, division, board or commission of the State of Arizona requesting the issuance of the contract shall own (for and on behalf of the



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

State) the entire right, title and interest to the Intellectual Property throughout the world. Contractor shall notify the State, within thirty (30) days, of the creation of any Intellectual Property by it or its subcontractor(s). Contractor, on behalf of itself and any subcontractor (s), agrees to execute any and all document(s) necessary to assure ownership of the Intellectual Property vests in the State and shall take no affirmative actions that might have the effect of vesting all or part of the Intellectual Property in any entity other than the State. The Intellectual Property shall not be disclosed by contractor or its subcontractor(s) to any entity not the State without the express written authorization of the agency, department, division, board or commission of the State of Arizona requesting the issuance of this contract.

#### 4 Costs and Payments

- 4.1 <u>Payments.</u> Payments shall comply with the requirements of A.R.S. Titles 35 and 41, Net 30 days. Upon receipt and acceptance of goods or services, the Contractor shall submit a complete and accurate invoice for payment from the State within thirty (30) days.
- 4.2 <u>Delivery.</u> Unless stated otherwise in the Contract, all prices shall be F.O.B. Destination and shall include all freight delivery and unloading at the destination.
- 4.3 Applicable Taxes.
- 4.3.1 <u>Payment of Taxes.</u> The Contractor shall be responsible for paying all applicable taxes.
- 4.3.2 <u>State and Local Transaction Privilege Taxes</u>. The State of Arizona is subject to all applicable state and local transaction privilege taxes. Transaction privilege taxes apply to the sale and are the responsibility of the seller to remit. Failure collect such taxes from the buyer does not relieve the seller from its obligation to remit taxes.
- 4.3.3 <u>Tax Indemnification.</u> Contractor and all subcontractors shall pay all Federal, state and local taxes applicable to its operation and any persons employed by the Contractor. Contractor shall, and require all subcontractors to hold the State harmless from any responsibility for taxes, damages and interest, if applicable, contributions required under Federal, and/or state and local laws and regulations and any other costs including transaction privilege taxes, unemployment compensation insurance, Social Security and Worker's Compensation.
- 4.3.4 <u>IRS W9 Form.</u> In order to receive payment the Contractor shall have a current IRS W9 Form on file with the State of Arizona, unless not required by law.
- 4.4 <u>Availability of Funds for the Next State fiscal year.</u> Funds may not presently be available for performance under this Contract beyond the current state fiscal year. No legal liability on the part of the State for any payment may arise under this Contract beyond the current state fiscal year until funds are made available for performance of this Contract.
- 4.5 <u>Availability of Funds for the current State fiscal year.</u> Should the State Legislature enter back into session and reduce the appropriations or for any reason and these goods or services are not funded, the State may take any of the following actions:
- 4.5.1 Accept a decrease in price offered by the, contractor
- 4.5.2 Cancel the Contract
- 4.5.3 Cancel the contract and re-solicit the requirements.

#### 5 Contract changes

- Amendments. This Contract is issued under the authority of the Procurement Officer who signed this Contract. The Contract may be modified only through a Contract Amendment within the scope of the Contract. Changes to the Contract, including the addition of work or materials, the revision of payment terms, or the substitution of work or materials, directed by a person who is not specifically authorized by the procurement officer in writing or made unilaterally by the Contractor are violations of the Contract and of applicable law. Such changes, including unauthorized written Contract Amendments shall be void and without effect, and the Contractor shall not be entitled to any claim under this Contract based on those changes.
- 5.2 <u>Subcontracts.</u> The Contractor shall not enter into any Subcontract under this Contract for the performance of this contract without the advance written approval of the Procurement Officer. The Contractor shall clearly list any proposed subcontractors and the subcontractor's proposed responsibilities. The Subcontract shall incorporate by reference the terms and conditions of this Contract.



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

5.3 <u>Assignment and Delegation.</u> The Contractor shall not assign any right nor delegate any duty under this Contract without the prior written approval of the Procurement Officer. The State shall not unreasonably withhold approval.

#### 6 Risk and Liability

6.1 <u>Risk of Loss.</u> The Contractor shall bear all loss of conforming material covered under this Contract until received by authorized personnel at the location designated in the purchase order or Contract. Mere receipt does not constitute final acceptance. The risk of loss for nonconforming materials shall remain with the Contractor regardless of receipt.

#### 6.2 Indemnification

- 6.2.1 Contractor/Vendor Indemnification (Not Public Agency) The parties to this contract agree that the State of Arizona, its' departments, agencies, boards and commissions shall be indemnified and held harmless by the contractor for the vicarious liability of the State as a result of entering into this contract. However, the parties further agree that the State of Arizona, its' departments, agencies, boards and commissions shall be responsible for its' own negligence. Each party to this contract is responsible for its' own negligence.
- 6.2.2 <u>Public Agency Language Only</u> Each party (as 'indemnitor') agrees to indemnify, defend, and hold harmless the other party (as 'indemnitee") from and against any and all claims, losses, liability, costs, or expenses (including reasonable attorney's fees) (hereinafter collectively referred to as 'claims') arising out of bodily injury of any person (including death) or property damage but only to the extent that such claims which result in vicarious/derivative liability to the indemnitee, are caused by the act, omission, negligence, misconduct, or other fault of the indemnitor, its' officers, officials, agents, employees, or volunteers."
- 6.3 <u>Indemnification Patent and Copyright.</u> The Contractor shall indemnify and hold harmless the State against any liability, including costs and expenses, for infringement of any patent, trademark or copyright arising out of Contract performance or use by the State of materials furnished or work performed under this Contract. The State shall reasonably notify the Contractor of any claim for which it may be liable under this paragraph. If the contractor is insured pursuant to A.R.S. § 41-621 and § 35-154, this section shall not apply.

#### 6.4 Force Majeure.

- 6.4.1 Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of force majeure. The term "force majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Without limiting the foregoing, force majeure includes acts of God; acts of the public enemy; war; riots; strikes; mobilization; labor disputes; civil disorders; fire; flood; lockouts; injunctions-intervention-acts; or failures or refusals to act by government authority; and other similar occurrences beyond the control of the party declaring force majeure which such party is unable to prevent by exercising reasonable diligence.
- 6.4.2 Force Majeure shall not include the following occurrences:
- 6.4.2.1 Late delivery of equipment or materials caused by congestion at a manufacturer's plant or elsewhere, or an oversold condition of the market;
- 6.4.2.2 Late performance by a subcontractor unless the delay arises out of a force majeure occurrence in accordance with this force majeure term and condition; or
- 6.4.2.3 Inability of either the Contractor or any subcontractor to acquire or maintain any required insurance, bonds, licenses or permits.
- 6.4.3 If either party is delayed at any time in the progress of the work by force majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practicable and no later than the following working day, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>ND</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

by Contract Amendment for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.

- 6.4.4 Any delay or failure in performance by either party hereto shall not constitute default hereunder or give rise to any claim for damages or loss of anticipated profits if, and to the extent that such delay or failure is caused by force majeure.
- 6.5 <u>Third Party Antitrust Violations.</u> The Contractor assigns to the State any claim for overcharges resulting from antitrust violations to the extent that those violations concern materials or services supplied by third parties to the Contractor, toward fulfillment of this Contract.

#### 7 Warranties

- 7.1 <u>Liens.</u> The Contractor warrants that the materials supplied under this Contract are free of liens and shall remain free of liens.
- 7.2 Quality. Unless otherwise modified elsewhere in these terms and conditions, the Contractor warrants that, for one year after acceptance by the State of the materials, they shall be:
- 7.2.1 Of a quality to pass without objection in the trade under the Contract description;
- 7.2.2 Fit for the intended purposes for which the materials are used;
- 7.2.3 Within the variations permitted by the Contract and are of even kind, quantity, and quality within each unit and among all units;
- 7.2.4 Adequately contained, packaged and marked as the Contract may require; and
- 7.2.5 Conform to the written promises or affirmations of fact made by the Contractor.
- 7.3 <u>Fitness.</u> The Contractor warrants that any material supplied to the State shall fully conform to all requirements of the Contract and all representations of the Contractor, and shall be fit for all purposes and uses required by the Contract.
- 7.4 <u>Inspection/Testing.</u> The warranties set forth in subparagraphs 7.1 through 7.3 of this paragraph are not affected by inspection or testing of or payment for the materials by the State.
- 7.5 Year 2000.
- 7.5.1 Notwithstanding any other warranty or disclaimer of warranty in this Contract, the Contractor warrants that all products delivered and all services rendered under this Contract shall comply in all respects to performance and delivery requirements of the specifications and shall not be adversely affected by any date-related data Year 2000 issues. This warranty shall survive the expiration or termination of this Contract. In addition, the defense of *force majeure* shall not apply to the Contractor's failure to perform specification requirements as a result of any date-related data Year 2000 issues.
- 7.5.2 Additionally, notwithstanding any other warranty or disclaimer of warranty in this Contract, the Contractor warrants that each hardware, software, and firmware product delivered under this Contract shall be able to accurately process date/time data (including but not limited to calculation, comparing, and sequencing) from, into, and between the twentieth and twenty-first centuries, and the years 1999 and 2000 and leap year calculations, to the extent that other information technology utilized by the State in combination with the information technology being acquired under this Contract properly exchanges date-time data with it. If this Contract requires that the information technology products being acquired perform as a system, or that the information technology products being acquired perform as a system in combination with other State information technology, then this warranty shall apply to the acquired products as a system. The remedies available to the State for breach of this warranty shall include, but shall not be limited to, repair and replacement of the information technology products delivered under this Contract. In addition, the defense of *force majeure* shall not apply to the failure of the Contractor to perform any specification requirements as a result of any date-related data Year 2000 issues.
- 7.6 <u>Compliance With Applicable Laws.</u> The materials and services supplied under this Contract shall comply with all applicable Federal, state and local laws, and the Contractor shall maintain all applicable licenses and permit requirements.
- 7.7 Survival of Rights and Obligations after Contract Expiration or Termination.



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>KD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- 7.71 Contractor's Representations and Warranties. All representations and warranties made by the Contractor under this Contract shall survive the expiration or termination hereof. In addition, the parties hereto acknowledge that pursuant to A.R.S. § 12-510, except as provided in A.R.S. § 12-529, the State is not subject to or barred by any limitations of actions prescribed in A.R.S., Title 12, Chapter 5.
- 7.7.2 <u>Purchase Orders.</u> The Contractor shall, in accordance with all terms and conditions of the Contract, fully perform and shall be obligated to comply with all purchase orders received by the Contractor prior to the expiration or termination hereof, unless otherwise directed in writing by the Procurement Officer, including, without limitation, all purchase orders received prior to but not fully performed and satisfied at the expiration or termination of this Contract.

#### **8** State's Contractual Remedies

8.1 <u>Right to Assurance.</u> If the State in good faith has reason to believe that the Contractor does not intend to, or is unable to perform or continue performing under this Contract, the Procurement Officer may demand in writing that the Contractor give a written assurance of intent to perform. Failure by the Contractor to provide written assurance within the number of Days specified in the demand may, at the State's option, be the basis for terminating the Contract under the Uniform Terms and Conditions or other rights and remedies available by law or provided by the contract.

#### 8.2 Stop Work Order.

- 8.2.1 The State may, at any time, by written order to the Contractor, require the Contractor to stop all or any part, of the work called for by this Contract for period(s) of days indicated by the State after the order is delivered to the Contractor. The order shall be specifically identified as a stop work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage.
- 8.2.2 If a stop work order issued under this clause is canceled or the period of the order or any extension expires, the Contractor shall resume work. The Procurement Officer shall make an equitable adjustment in the delivery schedule or Contract price, or both, and the Contract shall be amended in writing accordingly.
- 8.3 <u>Non-exclusive Remedies.</u> The rights and the remedies of the State under this Contract are not exclusive.
- Nonconforming Tender. Materials or services supplied under this Contract shall fully comply with the Contract. The delivery of materials or services or a portion of the materials or services that do not fully comply constitutes a breach of contract. On delivery of nonconforming materials or services, the State m ay terminate the Contract for default under applicable termination clauses in the Contract, exercise any of its rights and remedies under the Uniform Commercial Code, or pursue any other right or remedy available to it.
- 8.5 <u>Right of Offset.</u> The State shall be entitled to offset against any sums due the Contractor, any expenses or costs incurred by the State, or damages assessed by the State concerning the Contractor's non-conforming performance or failure to perform the Contract, including expenses, costs and damages described in the Uniform Terms and Conditions.

#### 9 Contract Termination

- 9.1 <u>Cancellation for Conflict of Interest.</u> Pursuant to A.R.S. § 38-511, the State may cancel this Contract within three (3) years after Contract execution without penalty or further obligation if any person significantly involved in initiating, negotiating, securing, drafting or creating the Contract on behalf of the State is or becomes at any time while the Contract or an extension of the Contract is in effect an employee of or a consultant to any other party to this Contract with respect to the subject matter of the Contract. The cancellation shall be effective when the Contractor receives written notice of the cancellation unless the notice specifies a later time. If the Contractor is a political subdivision of the State, it may also cancel this Contract as provided in A.R.S. § 38-511.
- 9.2 <u>Gratuities.</u> The State may, by written notice, terminate this Contract, in whole or in part, if the State determines that employment or a Gratuity was offered or made by the Contractor or a representative of the Contractor to any officer or employee of the State for the purpose of influencing the outcome of the procurement or securing the Contract, an amendment to the Contract, or favorable treatment concerning the Contract, including the making of any determination or decision about



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>ND</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

contract performance. The State, in addition to any other rights or remedies, shall be entitled to recover exemplary damages in the amount of three times the value of the Gratuity offered by the Contractor.

- 9.3 <u>Suspension or Debarment.</u> The State may, by written notice to the Contractor, immediately terminate this Contract if the State determines that the Contractor has been debarred, suspended or otherwise lawfully prohibited from participating in any public procurement activity, including but not limited to, being disapproved as a subcontractor of any public procurement unit or other governmental body. Submittal of an offer or execution of a contract shall attest that the contractor is not currently suspended or debarred. If the contractor becomes suspended or debarred, the contractor shall immediately notify the State.
- 9.4 <u>Termination for Convenience.</u> The State reserves the right to terminate the Contract, in whole or in part at any time, when in the best interests of the State without penalty or recourse. Upon receipt of the written notice, the Contractor shall stop all work, as directed in the notice, notify all subcontractors of the effective date of the termination and minimize all further costs to the State. In the event of termination under this paragraph, all documents, data and reports prepared by the Contractor under the Contract shall become the property of and be delivered to the State upon demand. The Contractor shall be entitled to receive just and equitable compensation for work in progress, work completed and materials accepted before the effective date of the termination. The cost principles and procedures provided in A.A.C. R2-7-701 shall apply.
- 9.5 <u>Termination for Default.</u>
- 9.5.1 In addition to the rights reserved in the contract, the State may terminate the Contract in whole or in part due to the failure of the Contractor to comply with any term or condition of the Contract, to acquire and maintain all required insurance policies, bonds, licenses and permits, or to make satisfactory progress in performing the Contract. The Procurement Officer shall provide written notice of the termination and the reasons for it to the Contractor.
- 9.5.2 Upon termination under this paragraph, all goods, materials, documents, data and reports prepared by the Contractor under the Contract shall become the property of and be delivered to the State on demand.
- 9.5.3 The State may, upon termination of this Contract, procure, on terms and in the manner that it deems appropriate, materials or services to replace those under this Contract. The Contractor shall be liable to the State for any excess costs incurred by the State in procuring materials or services in substitution for those due from the Contractor.
- 9.6 <u>Continuation of Performance Through Termination.</u> The Contractor shall continue to perform, in accordance with the requirements of the Contract, up to the date of termination, as directed in the termination notice.
- 10 **Contract Claims**. All contract claims or controversies under this Contract shall be resolved according to A.R.S. Title 41, Chapter 23, Article 9, and rules adopted thereunder.
- Arbitration. The parties to this Contract agree to resolve all disputes arising out of or relating to this contract through arbitration, after exhausting applicable administrative review, to the extent required by A.R.S. § 12-1518, except as may be required by other applicable statutes (Title 41).
- Comments Welcome. The State Procurement Office periodically reviews the Uniform Terms and Conditions and welcomes any comments you may have. Please submit your comments to: State Procurement Administrator, State Procurement Office, 100 North 15<sup>th</sup> Avenue, Suite 104, Phoenix, Arizona, 85007.



**Solicitation No: VSP08-105** 

ARIZONA DEPARTMENT OF VETERANS' SERVICES

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- 1. <u>Purpose:</u> Pursuant to provisions of the Arizona Procurement Code, ARS 41-2501 et seq., the State of Arizona, Arizona Department of Veterans' Services (ADVS) intends to establish a contract for the materials or services as listed herein.
- 2. <u>Term Of Contract (1 Year):</u> The term of the resultant contract shall commence upon award and shall remain in effect for one year unless terminated, canceled, or extended as otherwise provided herein.
- 3. <u>Contract Extension (4 Years):</u> By mutual written contract amendment, any resultant contract may be extended for supplemental periods of up to one year for a maximum of four (4) years. The contract term shall not exceed a total of five (5) years from the effective date of the contract.
- 4. Contract Type (Firm):

Firm fixed price indefinite quantity.

- 5. <u>Licenses:</u> The Contractor shall maintain in current status, all federal, state and local licenses and permits required for the operation of the business conducted by the contractor. All key personnel when required shall provide evidence of their licenses relevant to the services provided under the contract.
- 6. Price Adjustment: (After 1 Year) ADVS may review a fully documented request for a price increase only after the contract has been in effect for one (1) year. A price increase adjustment shall only be considered at the time of a contract extension and shall be a factor in the extension review process. ADVS shall determine whether the requested price increase or an alternate option is in the best interest of ADVS. The contractor shall offer ADVS a price reduction on the contract products concurrent with a published price reduction made to other customers. The price increase adjustment, if approved, will be effective up the first day of the month following approval.
- 7. **Price Reduction:** A price reduction adjustment may be offered at any time during the term of the contract and shall become effective upon notice.
- 8. **Key Personnel:** It is essential that the contractor provide an adequate staff of experienced personnel, capable of and devoted to the successful accomplishment of work to be performed under this contract.
  - If key personnel are not available for work under this contract for a continuous period exceeding 30 calendar days, or are expected to devote substantially less effort to the work than initially anticipated, the Contractor shall immediately notify the State, and shall, subject to the concurrence of the State, replace such personnel with personnel of substantially equal ability and qualifications.
- 9. **State Property Protection:** The Contractor shall protect its equipment from damage and shall protect state property from damage or loss in connection with performance of this contract. The Contractor shall be liable for any damage, injury or loss caused by its operations or those of its employees.
- 10. <u>Travel Expenses:</u> Travel and living expenses incurred by the Contractor and Contractor's subcontractors, if any, shall be the responsibility of the Contractor and will not be reimbursed by ADVS.
- 11. <u>Estimated Usage:</u> ADVS anticipates considerable activity resulting form contract that will be awarded as a result of this solicitation; however, no commitment of any kind is made concerning usage actually acquired and the fact should be taken into consideration by each potential contractor.
- 12. <u>Confidentiality of Information:</u> The Contractor shall treat all information and in particular, information relating to recipients and providers, which is obtained through its performance under the contract, as confidential information to the extent that confidential treatment is provided under State and Federal law, and shall not use any information so obtained in any manner except as necessary for the proper discharge of its obligations and protection of its rights hereunder.
- 13. <u>Confidentiality Records:</u> The Contractor shall establish and maintain procedures and controls acceptable to ADVS for the purpose of assuring that information or data in its possession is not mishandled, misused, released, disclosed, or used in an inappropriate manner by it, its agents, officers, or employees. This includes information contained it its records obtained from



**Solicitation No: VSP08-105** 

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

the State or others, necessary for contract performance. The contractor shall take all reasonable steps and precautions to safeguard this information and data and shall not divulge the information or data to parties other than those needed for the performance of duties under the contract.

- 14. <u>Contract Assignment:</u> The Contractor may not assign, transfer or convey any of its rights or obligations under this contract without the written permission of ADVS.
- 15. Contract: The contract between ADVS and the Contractor shall consist of the solicitation as amended, any request for clarifications and/or best and final offers, the proposal submitted by the contractor, their responses to any request for clarifications and/or their best and final offer. In the event of a conflict in language between the documents referenced above, the provisions and requirements set forth and/or referenced in the solicitation as amended shall govern. However, ADVS reserves the right to clarify any contractual relationship in writing, and such written clarification shall govern in case of conflict with the applicable requirements stated in the solicitation as amended or the contractor's proposal. In all other matters not affected by written clarification, if any, the solicitation shall govern.
- 16. <u>Independent Contractor:</u> The Contractor shall represent himself as an independent contractor and shall not represent himself as an employee of the State. The Contractor shall be responsible for all taxes, FICA, employee fringe benefits, workers compensation, and employee insurances.
- 17. **Ownership:** All deliverables and/or other products of the contract (including but limited to all software documentation, reports, records, summaries and other matter and materials prepared or developed by the contractor in performance of the contract) shall be the sole, absolute and exclusive property of the State of Arizona, free from any claim or retention of right on the part of the contractor, its agents, sub-contractors, officers or employees.
- 18. Amendments: Any change in the contract including the Scope of Work described herein, whether by modification or supplementation, must be accomplished by a formal contract amendment signed and approved by and between the duly authorized representatives of the Contractor and ADVS. Any such amendment shall specify an effective date, any increase or decreases in the amount of the Contractors' compensation if applicable and entitled as an "Amendment," and signed by the parties identified in the preceding sentence. The Contractor expressly and explicitly understands and agrees that no other method and/or no other document, including correspondence, acts, and oral communications by or from any persons, shall be used or construed as an amendment or modification or supplementation to the contract.
- 19. Authority To Contract: This contract activity is issued under the authority of ADVSs' Purchasing Officer. No alteration of any portion of the contract, any items or services awarded, or any other agreement that is based upon this contract may be made without express written approval of the Purchasing Officer in the form of an official contract amendment. Any attempt to offer any documents on the part of any ordering agency or any contractor is a violation of the contract and the Arizona Procurement Code. Any such action is subject to the Legal and contractual remedies available to the state inclusive of, but not limited to, contract cancellation, suspension and/or debarment of the contractor.
- 20. Availability of Funds For Next Fiscal Year: Funds are not presently available for performance under this contract beyond the current fiscal year. The State's obligation for performance of this contract beyond this fiscal year is contingent upon the availability of funds from which payment for contract purposes can be made. No legal liability on the part of the State for any payment may arise for performance under this contract beyond the current fiscal year until funds are made available for performance of this contract.
- 21. <u>Cancellation (Immediate)</u>: This contract is critical to the State of Arizona and the State reserves the right to immediately cancel the whole or any part of this contract due to failure of the contractor to carry out any term, promise, or condition of the contract. The State will issue written notice of default effective at once and not deferred by any interval of time.
- 22. **Termination for Convenience:** The State reserves the right to terminate the Contract, in whole or in part at anytime, when in the best interest of the state without penalty or recourse. Upon receipt of the written notice, the Contractor shall stop all work, as directed in the notice, notify all subcontractors of effective date of termination and minimize all further costs to the State. In the event of termination under this paragraph, all documents, data and reports prepared by the Contractor under the contract shall be come the property of and be delivered to the State upon demand. The Contractor shall be entitled to receive and equitable



**Solicitation No: VSP08-105** 

ARIZONA DEPARTMENT OF VETERANS' SERVICES

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

compensation for work in progress, work completed and materials accepted before the effective date of termination. The cost principles and procedures provided in A.A.C. R2-7-701 shall apply.

- 23. <u>Safety Standards</u>: All equipment and/or supplies utilized under this contract must comply with the current applicable occupational safety and health standards of the State of Arizona Industrial Commission, the National Electric Code, and The National Fire Protection Association Standards and Maricopa County Regulations (VOC's).
- 24. **Ordering Instructions**: Authorization for purchases under the Terms and Conditions of this contract will be made only upon issuance of a purchase document signed by an authorized agent. The purchase document will specify the service requested, delivery instructions and any other pertinent information required. All State and vendor documents must reference the resultant purchase document by number.
- 25. **Invoicing**: The Contractor shall submit to the ADVS a monthly invoice of charges for the previous month.
- 26. Payment: The state will make every effort to process payment for the purchase of goods or services within thirty (30) calendar days after receipt of goods or services and a correct notice of amount due, unless a good faith dispute exists as to any obligation to pay all or a potion of the account. Any offer that requires payment in less than thirty (30) calendar days shall not be considered.
- 27. Indemnification Clause: Contractor shall indemnify, defend, save and hold harmless the State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees (hereinafter referred to as "Indemnitee") from and against any and all claims, actions, liabilities, damages, losses, or expenses (including court costs, attorneys' fees, and costs of claim processing, investigation and litigation) (hereinafter referred to as "Claims") for bodily injury or personal injury (including death), or loss or damage to tangible or intangible property caused, or alleged to be caused, in whole or in part, by the negligent or willful acts or omissions of Contractor or any of its owners, officers, directors, agents, employees or subcontractors. This indemnity includes any claim or amount arising out of or recovered under the Workers' Compensation Law or arising out of the failure of such contractor to conform to any federal, state or local law, statute, ordinance, rule, regulation or court decree. It is the specific intention of the parties that the Indemnitee shall, in all instances, except for Claims arising solely from the negligent or willful acts or omissions of the Indemnitee, be indemnified by Contractor from and against any and all claims. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. In consideration of the award of this contract, the Contractor agrees to waive all rights of subrogation against the State of Arizona, its officers, officials, agents and employees for losses arising from the work performed by the Contractor for the State of Arizona.

This indemnity shall not apply if the contractor or sub-contractor(s) is/are an agency, board, commission or university of the State of Arizona.

#### **Insurance Requirements:**

Contractor and subcontractors shall procure and maintain until all of their obligations have been discharged, including any warranty periods under this Contract, are satisfied, insurance against claims for injury to persons or damage to property which may arise from or in connection with the performance of the work hereunder by the Contractor, his agents, representatives, employees or subcontractors.

The *insurance requirements* herein are minimum requirements for this Contract and in no way limit the indemnity covenants contained in this Contract. The State of Arizona in no way warrants that the minimum limits contained herein are sufficient to protect the Contractor from liabilities that might arise out of the performance of the work under this contract by the Contractor, its agents, representatives, employees or subcontractors, and Contractor is free to purchase additional insurance.

- A. <u>Minimum Scope And Limits Of Insurance:</u> Contractor shall provide coverage with limits of liability not less than those stated below.
  - 1. Commercial General Liability Occurrence Form



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>ND</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

Policy shall include bodily injury, property damage, personal injury and broad form contractual liability coverage.

•	General Aggregate	\$2,000,000
•	Products – Completed Operations Aggregate	\$1,000,000
•	Personal and Advertising Injury	\$1,000,000
•	Blanket Contractual Liability – Written and Oral	\$1,000,000
•	Fire Legal Liability	\$ 50,000
•	Each Occurrence	\$1,000,000

- a. The policy shall be endorsed to include the following additional insured language: "The State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees shall be named as additional insureds with respect to liability arising out of the activities performed by or on behalf of the Contractor".
- b. Policy shall contain a waiver of subrogation against the State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees for losses arising from work performed by or on behalf of the Contractor.

#### 2. Automobile Liability

Bodily Injury and Property Damage for any owned, hired, and/or non-owned vehicles used in the performance of this Contract.

Combined Single Limit (CSL)

\$1,000,000

a. The policy shall be endorsed to include the following additional insured language: "The State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees shall be named as additional insureds with respect to liability arising out of the activities performed by or on behalf of the Contractor, involving automobiles owned, leased, hired or borrowed by the Contractor".

#### 3. Worker's Compensation and Employers' Liability

Workers' Compensation	Statutory
Employers' Liability	
Each Accident	\$ 500,000
Disease – Each Employee	\$ 500,000
Disease – Policy Limit	\$1,000,000

- a. Policy shall contain a waiver of subrogation against the State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees for losses arising from work performed by or on behalf of the Contractor.
- b. This requirement shall not apply to: Separately, EACH contractor or subcontractor exempt under A.R.S. 23-901, AND when such contractor or subcontractor executes the appropriate waiver (Sole Proprietor/Independent Contractor) form.

#### 4. Professional Liability (Errors and Omissions Liability)

Each Claim \$1,000,000 Annual Aggregate \$2,000,000

- a. In the event that the professional liability insurance required by this Contract is written on a claims-made basis, Contractor warrants that any retroactive date under the policy shall precede the effective date of this Contract; and that either continuous coverage will be maintained or an extended discovery period will be exercised for a period of two (2) years beginning at the time work under this Contract is completed.
- b. Policy shall contain a waiver of subrogation against the State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees for losses arising from work performed by or on behalf of the Contractor.



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- c. The policy shall cover professional misconduct or lack of ordinary skill for those positions defined in the Scope of Work of this contract.
- B. Additional Insurance Requirements: The policies shall include, or be endorsed to include, the following provisions:
  - 1. The State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees wherever additional insured status is required such additional insured shall be covered to the full limits of liability purchased by the Contractor, even if those limits of liability are in excess of those required by this Contract.
  - 2 The Contractor's insurance coverage shall be primary insurance with respect to all other available sources.
  - 3. Coverage provided by the Contractor shall not be limited to the liability assumed under the indemnification provisions of this Contract.
- C. <u>Notice Of Cancellation:</u> Each insurance policy required by the insurance provisions of this Contract shall provide the required coverage and shall not be suspended, voided, canceled, or reduced in coverage or in limits except after thirty (30) days prior written notice has been given to the State of Arizona. Such notice shall be sent directly to (State of Arizona Department Representative's Name AND Address) and shall be sent by certified mail, return receipt requested.
- D. <u>Acceptability Of Insurers:</u> Insurance is to be placed with duly licensed or approved non-admitted insurers in the state of Arizona with an "A.M. Best" rating of not less than A- VII. The State of Arizona in no way warrants that the above-required minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.
- E. <u>Verification Of Coverage:</u> Contractor shall furnish the State of Arizona with certificates of insurance (ACORD form or equivalent approved by the State of Arizona) as required by this Contract. The certificates for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf.

All certificates and endorsements are to be received and approved by the State of Arizona before work commences. Each insurance policy required by this Contract must be in effect at or prior to commencement of work under this Contract and remain in effect for the duration of the project. Failure to maintain the insurance policies as required by this Contract, or to provide evidence of renewal, is a material breach of contract.

All certificates required by this Contract shall be sent directly to (State of Arizona Department Representative's Name and Address). The State of Arizona project/contract number and project description shall be noted on the certificate of insurance. The State of Arizona reserves the right to require complete, certified copies of all insurance policies required by this Contract at any time. DO NOT SEND CERTIFICATES OF INSURANCE TO THE STATE OF ARIZONA'S RISK MANAGEMENT SECTION.

- F. <u>Subcontractors:</u> Contractors' certificate(s) shall include all subcontractors as insureds under its policies **or** Contractor shall furnish to the State of Arizona separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to the minimum requirements identified above.
- G. <u>Approval:</u> Any modification or variation from the *insurance requirements* in this Contract shall be made by ADVS of Administration, Risk Management Section, whose decision shall be final. Such action will not require a formal Contract amendment, but may be made by administrative action.
- H. <u>Exceptions:</u> In the event the Contractor or sub-contractor(s) is/are a public entity, then the Insurance Requirements shall not apply. Such public entity shall provide a Certificate of Self-Insurance. If the contractor or sub-contractor(s) is/are a State of Arizona agency, board, commission, or university, none of the above shall apply.
- 28. Compliance with Department Law, Rules and Regulations. The contractor shall abide by all formally adopted Department Rules and General Operating Policies and Procedures as applicable for fulfilling the obligations outlined in the contract. Any allegations of non-compliance with Department Rules, General Operating Policies and/or Procedures, or other Contractor misconduct shall be subject to investigation by ADVS and may result in contract termination. ADVS's General Operating Policies and Procedures are available for review upon request.



**Solicitation No: VSP08-105** 

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

29. Federal Immigration Laws, Compliance by State Contractors: By entering into the Contract, the Contractor warrants compliance with Federal Immigration and Nationality Act (FINA) and all other Federal immigration laws and regulations related to the immigration status of its employees. The Contractor shall obtain statements from its subcontractors certifying compliance and shall furnish the statements to the Procurement Officer upon request. These warranties shall remain in effect through the term of the Contract. The Contractor and its subcontractors shall also maintain Employment Eligibility Verifications forms (I-9) as required by the U.S. Department of Labor's Immigration and Control Act, for all employees performing work under the Contract. I-9 forms are available for download at USCIS.GOV.

The State may request verification of compliance for any Contractor or subcontractor performing work under the Contract. Should the state suspect or find that the Contractor or any of its subcontractors are not in compliance, the State may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

- 30. Health Insurance Portability And Accountability Act Of 1996 (HIPAA): The Contractor warrants that it is familiar with the requirements of HIPAA and HIPAA's accompanying regulations and will comply with all applicable HIPAA requirements in the course of this contract. Contractor warrants that it will cooperate with ADVS in the course of performance of the contract so that both ADVS and Contractor will be in compliance with HIPAA and other compliance officials required by HIPAA and its regulations. Contractor will sign any documents that are reasonably necessary to keep ADVS and Contractor in compliance with HIPAA, including, but not limited to, business associate agreements.
- 31. Offshore Performance Of Work Prohibited: Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States. Any services that are described in the specifications or scope of work that directly serve the State of Arizona or its clients and may involve access to secure or sensitive data or personal client data or development or modification of software for the State shall be performed within the borders of the United States. Unless specifically stated otherwise in the specifications, this definition does not apply to indirect or "overhead" services, redundant back-up services or services that are incidental to the performance of the contract. This provision applies to work performed by subcontractors at all tiers.



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

#### 1. Introduction:

The Arizona Department of Veterans' Services (ADVS) intends to establish a contract for the materials or services as listed herein.

#### 2. Background:

The Arizona Department of Veterans' Services (ADVS), Arizona State Veteran Home (ASVH), operates a skilled nursing facility located at 4141 N. 3<sup>rd</sup> Street, Phoenix, Arizona 85012. This location is a 200-bed facility. The ASVH is in operation seven days a week, 24-hours a day. This is a state-owned and operated facility built to serve the long-term needs of the veterans (and spouses) of Arizona.

The 200 beds are divided into four 50-bed units with one hundred fifty (150) skilled beds and a 50-bed Alzheimer's unit. There are 24 Medicare certified beds in the facility. Each unit has an individual dining room and a well decorated day room with a big screen TV. There is a centralized nursing station on each unit.

A totally committed and comprehensive nursing care program is administered 24 hours a day, seven days a week. ASVH staff offers the best in physical therapy, occupational, speech therapy, and respiratory therapy, rehabilitative work and exercise classes.

The services provided by the Arizona State Veteran Home must adapt to meet the ever-changing health care needs of the population served. Care provided at the Arizona State Veteran Home is based on the most currently accepted knowledge, practices, and technologies implemented through skilled personnel. In all levels of care, interdisciplinary approaches are planned with the resident and/or family to meet his or her needs. Programs are aimed at meeting long-term health care needs and encouraging wellness though preventive and rehabilitative services offered to assist in attaining and maintaining an optimal level of functioning.

Age, disability, or terminal illness should not limit the individual's right to experience life to the fullest extent possible. Despite the complexity of care required and the degree of disability, the Arizona State Veteran Home strives to provide care that promotes the resident's dignity, self-determination, happiness, and well-being in a home-like environment. Basic to the emphasis is fostering the individual to be a self-determining and independent as possible.

The Arizona State Veteran Home is committed to quality care. It is important to anticipate trends in care needs and plan services to meet those trends, evaluate the care provided, research new approaches, and update programming. The Arizona State Veteran Home has the responsibility to share findings with others involved in long-term health care services.

Physician services are being obtained through private practitioners, the ASVH Medical Director, and the VA Medical Center.

#### 3. Objective:

The intent of this Solicitation is to allow ADVS to enter into a contract with qualified individuals, organizations, and firms to provide Medical Director Services for the residents of the Arizona State Veterans' Home (ASVH).

The Contractor shall provide services to ADVS in accordance with the provision and requirements specified in this solicitation. These services will be used on an as needed, if needed basis. Consequently, ADVS does not guarantee the use of any resultant contract or the need for performance of services at the level indicated below.

#### 4. Scope of Services:

All services shall be performed in a thorough and professional manner in conformance with the accepted methods and practices and in strict compliance with all local and state codes, ordinances, laws and policies. The Contractor shall be responsible for establishing that all key personnel provided to perform services at ADVS are licensed by the State of Arizona.

All key personnel assigned to ADVS, pursuant to the agreement shall, for all purposes, be considered employees of the Contractor only. The Contractor shall assume sole and exclusive responsibility for the payment of wages and any benefits to key personnel providing services to ADVS.



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- **A.** Tasks: The Medical Director shall be responsible for, but not limited to, the following:
  - A.1 The physician shall serve as ADVS primary Medical Director within the scope of work and shall be responsible for issuing all written, verbal and standing medical orders adopted and all other applicable resolutions, order, procedures and/or policies adopted by ADVS.
  - A.2 The Medical Director shall be responsible for assisting ADVS for developing and assuring the appropriate implementation of the following policies, but not limited to:
    - a. Resident Care Policies include:
      - i. Admissions, transfers, discharges;
      - ii. Infection control;
      - iii. Use of restraints;
      - iv. Physician privileges and practices;
      - v. Responsibilities of nonphysician health care workers (e.g., nursing, rehabilitation therapies, and dietary services in resident care, emergency care, and resident assessment and care planning).
      - vi. Policies related to accidents and incidents;
      - vii. Ancillary services such as laboratory, radiology, and pharmacy;
      - viii. Use of medications;
      - ix. Use and release of clinical information;
    - A.2.1 The Medical Director shall review and approve all Resident Care Policies or propose modifications if it is necessary to ensure more appropriate resident care at least every two years.
  - A.3 The Medical Director shall assist in developing and provide approval of all admission policies to ensure they permit adequate screening and selection of prospective admissions, based on medical, functional and psychosocial needs.
  - A.4 The Medical Director shall review, certify and re-certify patient eligibility for ASVH services, in accordance with ASVH program policies and Medicare and Medicaid reimbursement guidelines.
  - A.5 The Medical Director shall develop liaisons with attending physicians to assure that effective medical care is provided and that orders are written promptly upon the admission of a resident at the Home. The Medical Director shall also act as a liaison and representative in communicating expectations to physicians practicing under privilege in the facility. Also, if said physician fails to perform within the policies and procedures established by the Home, the Medical Director shall take appropriate action to ensure that the interests of the residents of the facility are being met. These actions may include review of physician's right to practice and refer to the Home.
  - A.6 The Medical Director shall provide an "Alternate" for continuous physician coverage to fulfill the attending physicians functions when absent, for medical emergencies and in developing procedures for emergency treatment of residents. The Medical Director shall name and supply a full resume of a qualified physician who they will name as their "Alternate". The Home reserves the right to approve or reject the proposed alternate physician; approval or rejection shall be provided in writing by the ASVH.
  - A.7 The Medical Director shall review and provide a report in writing to ADVS on a yearly basis describing the adequacy and appropriateness of ASVH resident care services, medical equipment, and professional and support staff. In making this report, the Medical Director shall use existing Federal/State regulations governing the operations of nursing homes as the criteria for evaluation.
  - A.8 The Medical Director shall be available to meet with the Administrator on a quarterly or as needed basis to discuss on going issues, responsible medical direction and needs of ASVH.
  - A.9 The Medical Director shall be available to meet with resident and/or family members to discuss concerns within 72 hours of notice from ADVS.



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>KD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- A.10 The Medical Director shall be available for consultation with the Administrator, the Director of Nursing and the ASVH social workers in evaluating the Home's ability to meet the psychosocial, medical and physical need of the residents. The Medical Director shall be available for consultation and participation in in-service training programs and consultation in the development and maintenance of ASVH medical records system.
- A.11 The Medical Director will serve as a representative of the Home in resolving physician related medical situations where the interests of the Home or residents are in question.
- A.12 The Medical Director shall appear and attend on behalf of ADVS if required, all investigations and judicial proceedings where his/her testimony or assistance may be required or desired. The Medical Director further agrees to cooperate with ADVS in their investigation and/or review of claims and/or complaints.

#### **B.** General Requirements

- B.1 Services performed by the physician must conform to the standards for medical services as provided by statues including any and all Federal, State, and Local codes, laws and rules, Veterans Administration standards, Medicare/Medicaid requirements and standards. Services performed for ADVS must also conform to the current edition of the Standards for Medical Services in a Long Term Nursing Care Facility, developed by the American Medical Directors Association (AMDA).
- B.2 The ADVS medical personnel are subject to the Medical Directors' direction, supervision, and control in the performance of their medical duties. As such, the physician shall be responsible for insuring that the ADVS medical personnel comply with all written, verbal, and standing orders and that their discharge of assigned duties are performed in a manner accordance with the State and Federal rules and regulations. In the event ADVS nurse or other health care provider fails to perform their duties in a satisfactory manner, the physician shall notify the ADVS, Administration and shall reasonably assist in taking corrective action to resolve performances determined to be deficient. This assistance may include, but is not limited to counseling the nurse-health care provider, developing corrective action plan(s), and/or assisting in the discipline or termination process.
- B.3 The Medical Director shall inform the ASVH in writing and receive approval prior to initiating any significant changes in procedures.
- B.4 The Medical Director shall notify ASVH of any increase in price rates to residents. Notification shall be provided within 45 days prior to being implemented, in writing to the ASVH Administrator.
- B.5 The Medical Director shall report to the Arizona State Veteran Home Administrator.
- B.6 The Medical Director shall understand and agree that services shall be performed on behalf of the Arizona State Veteran Home who shall be responsible for the administration of services provided to ASVH. The Medical Director shall permit representatives of the Arizona State Veterans Home to review all records and activities performed by the Medical Director.
- B.7 Orientation: The Medical Director and staff providing services to ASVH shall be provided with a detailed orientation packet. The Medical Director and staff shall have completed and documented internal training. The internal training requirements include:
  - a. Resident Rights as defined by federal and state regulations specifically related to the nursing home environment. Specific focus shall be made in the areas of the resident's right of dignity and accommodation, the resident's right to refuse care and the resident's right to be free form abuse, neglect and mistreatment. The home will provide complete copies of the Resident Rights documentation to the contractor.
  - b. Detailed training on the definitions of abuse, neglect and exploitation of residents as defined by federal and state regulations. Such training will also document the requirements for reporting and completing written documentation of all observations of potentially abusive, neglectful or exploitative behavior.
  - c. Detailed training with return demonstration on proper body mechanics and appropriate lifting and transferring techniques.



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>No</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- d. Training and assessment of employees' ability to communicate verbally and in writing, including the necessity to document appropriately within the resident medical record and complete necessary reports.
- e. Licensed nursing staff will be assessed for skills in the primary functions of the discipline with documented retraining for all identified deficiencies. Assessment will include the area of basic supervision, medication administration/treatments in compliance with infection control and accuracy criteria, assessment of medical change in condition, ability in charting and completion of medical records and communication skills necessary for interacting with staff and other medical professionals, such as physicians.
- f. Training and documentation pertaining to OSHA requirements for Blood Borne Pathogens.
- B.9 In the performance of the services the physician shall not be responsible for the following:
  - a. Treating residents who may be in hospitals or emergency rooms.
  - b. Providing medical laboratory services.
  - c. Conducting minor surgery.
  - d. Transportation or custody of residents for treatment outside of ASVH.
  - e. The physician shall not be responsible or liable for the actions of any personnel employed by ADVS, except personnel working under the direction, oral or written, of the physician, and only to the extent such personnel are carrying out such oral or written instructions.
- B.10 The responsibilities of ADVS in relation to the physician services required in the contract shall be the following:
  - a. ADVS shall provide availability of lab, X-ray, hospital, dental, psychiatric, ambulance and other contract services as needed.
  - b. Basic in-house clinical facilities and equipment (to include equipment rental when needed)

#### C. Licenses and Certifications Requirements:

C.1 The Medical Director shall have a medical degree in his respective field and maintain the appropriate license for operations in the State of Arizona. The Medical Director shall present licenses and/ or certification within four (4) hours of ADVS request. A Medical Director who has a probationary or suspended license may be cause for contract termination.

The Medical Director shall have the following licenses/certificates; knowledge and understanding that include, but are not limited to, the following:

- Shall hold a current license in good standing privilege to practice as a Medical Director with the Arizona State Medical Board.
- b. Shall comply with all requirements set by the Arizona Revised Statutes, Title 32, Chapter 13(A.R.S. § 32-1401, et seq.).
- c. Shall comply with all requirements set by the Arizona Administrative Code, Title 4, Chapter 16 (A.R.S. § R4-16-101, et seq.).
- d. Shall have the eligibility to certify and to bill or have billed on his/her behalf for services provided to Medicare and Medicaid beneficiaries.
- e. Shall be an active member of the American Medical Directors Association (AMDA) and shall be or obtain a Certified Medical Director (CMD) certification through the AMDA.
- f. Shall be familiar with the Occupational Safety Health Association (OSHA) regulations.
- C.2. The Contractor shall ensure that all employees assigned to work at ASVH operated facilities have a T.B. tuberculin screening before commencing work. The Contractor shall provide results to ASVH within two (2) hours of request.

#### D. Billing:



Solicitation No: VSP08-105

ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>KD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

- D.1. The Contractor shall invoice the resident's insurance carrier and/or responsible party for all services on behalf of those residents identified as private pay patients. This information shall be provided on **Attachment #B, page 29**.
  - a. If Contractor is not an approved provider by the resident's insurance carrier; the Contractor shall notify the facility staff who, in turn, will contact the resident (or responsible party) to determine further action.
  - b. If Contractor is authorized by facility staff to proceed with filling the prescription, Contractor shall invoice the resident (or responsible party) directly.
- D.2. The Contractor shall invoice the Agency for all services on behalf of Medicare Part A, Medicare B, Medicare Part D and HMO Insurance. This information shall be provided on **Attachment #C**, page 30.
- D.3. The Contractor shall invoice ALTCS and AHCCCS directly for all services rendered to residents identified as ALTCS or AHCCCS patients and "Retro Active" ALTCS and/or AHCCCS approved residents. This information shall be provided on <a href="https://doi.org/10.1007/j.nege-31">Attachment #D</a>, <a href="page-31">page-31</a>.
- D.4. The Contractor shall credit ADVS for invalid charges within 30 days.

#### 5. Reports:

- A. The Contractor shall submit the following written monthly report, at a minimum, to ADVS:
  - a. A full statement indicating services rendered, the name of resident treated and time expended.
- B. The Contractor shall maintain security over all records, reports and related material and shall release such information only in a manner authorized by the ADVS.

#### 6. Notices, Correspondence, Reports, Invoices and Payments:

A. Invoices shall be submitted within thirty (30) days of completion of work for ADVS. The invoices shall be sent to the following address:

Arizona Department of Veterans' Services Accounts Payable 3839 N. Third Street, Suite 109 Phoenix, AZ 85012

Phone: (602) 234-8400 Fax: (602) 265-3497

B. Contract Amendments, Correspondence, Purchase Order inquiries for ADVS shall be sent to the following address:

Arizona Department of Veterans' services

Purchasing Office 4141 N. 3<sup>rd</sup> Street Phoenix, AZ 85012

Phone: (602) 263-1814 Fax: (602) 222-6687

- C. The Contractor shall inform ADVS in writing and receive approval prior to initiating any significant changes in procedures related to billing, and Scope of Work.
- D. Invoices shall be paid by ADVS within thirty (30) days following receipt of the invoice. In the case of any dispute regarding part of any invoice, ADVS shall pay the undisputed part according to the payment terms described above.



## **Price Sheet**

Solicitation No: VSP08-105

#### ARIZONA DEPARTMENT OF VETERANS' SERVICES

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012

Description	Monthly Rate
Medical Director	<b>\$</b>

In the event the State exercises its option to renew the contract for additional periods pursuant to the applicable provisions in the Special Terms and Conditions section of this document, the Contractor should provide the maximum percentages of increase or minimum percentage of decrease for each renewal period in the spaces below. The Contractor is cautioned that the percentages shall be computed against the **ORIGINAL** contract price for each renewal period. If the following blanks are not completed, prices during renewal periods shall be the same as during the original. Further, the Contractor is advised that the State of Arizona does not automatically grant any increase at the time of renewing the contract and that if an increase is requested, documentation of need must be provided at the time of renewal.

1st Renewal Period	% Maximum Increa	se
2 <sup>nd</sup> Renewal Period	% Maximum Increa	se
3 <sup>rd</sup> Renewal Period	% Maximum Increa	se
4 <sup>th</sup> Renewal Period	% Maximum Increa	se
AUTHORIZED SIGNATURE		DATE



## Attachment B-Private Patient Billing Form

#### Solicitation No. VSP07-100

#### ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

## **PRIVATE PATIENT BILLING**

State and Provider have agreed that State wishes to purchase Provider's services on behalf of residents of the Arizona State Veterans Home requiring services.

Provider shall invoice the Arizona State Veterans Home resident (or responsible party) to whom services were rendered and identified as a private patient by the Arizona State Veterans Home at the time of scheduling.

Billing and payment for services rendered shall be computed and in accordance with rates stated on the Contract's Pricing Schedule.

IN WITNESS WHEREOF, the parties hereto have caused this Attachment to be executed by their duly authorized officers.

Provider:	Arizona Department of Veterans' Services
Ву:	By:
Title:	Title:
Date:	Date:



## Attachment C-Medicare Part A, B, D Solicitation No. VSP07-100

## ARIZONA DEPARTMENT

**OF VETERANS' SERVICES** 4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

## MEDICARE PART A, PART B, PART D

State and Provider have agreed that State wishes to purchase Provider's services and be billed for said services.

Provider shall invoice the Arizona State Veterans Home on a monthly basis for all services rendered to residents identified as Medicare Part "A", Part "B" and HMO patients at the time of scheduling. Said invoice shall be faxed or delivered no later than 5:00 p.m. on the first working date of each month.

Provider shall receive payments for said services, net 30 days. Billing and payment for services rendered shall be computed and in accordance with the rates stated on the Contract's Pricing Schedule.

The C	ontractor must identify residents' insurance provider:				
	Medicare Part A				
	Medicare Part B				
	Medicare Part D				
	НМО				
IN WI	IN WITNESS WHEREOF, the parties hereto have caused this Attachment to be executed by their duly authorized officers.				
Provid	der:	Arizona Department of Veterans' Services			
Ву: _		By:			
Title:		Title:			
Date:		Date:			



# Attachment D-ALTCS and AHCCCS Billing Form

Solicitation No. VSP07-100

#### ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

## **ALTCS AND AHCCCS BILLING**

State and Provider have agreed that State wishes to purchase Provider's services on behalf of residents of the Arizona State Veterans Home requiring services.

Provider shall invoice ALTCS and AHCCCS directly for all services rendered to residents identified as ALTCS or AHCCCS patients at the time of scheduling.

IN WITNESS WHEREOF, the parties hereto have caused this Attachment to be executed by their duly authorized officers.

Provider:	Arizona Department of Veterans' Services
By:	Ву:
Title:	Title:
Date:	Date:



# Offer and Contract Award Solicitation No. VSP08-105

#### ARIZONA DEPARTMENT OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street

4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

#### **OFFER**

The Undersigned hereby offers and agrees terms, conditions, specifications any amend				
Offeror's Name		Name of Pers	on Authorized to Sign Offer	
Street Address		Title of Autho	rized Person	
City Sta	te Zip Code	Signature of A	authorized Person	Date of Offer
Telephone Number:		Facsimile Nur	nber:	
Offeror's Arizona Transaction (Sales) Privilege Tax Licens	e Number:			
Offeror's Federal Employer Identification Number:				
Acknowledgement of Amendment(s): (Offeror acknowledges receipt of amendment(s) to the Request for Proposals and related documents numbered and dated	Amendment No. D	ate	Amendment No. Dat	te
ACCEPTAN	CE OF OFFER A (For State of Aria			
Your Offer, dated is hereby ac based upon the RFP and Your Offer, as ac	cepted as described	l in the Notice.	ce of Award. You as	re now bound to perform
This contract will henceforth be referred	to as Contract No.			<u></u>
You are hereby cautioned not to commet this Contract until you receive an executif applicable.				
	State	e of Arizona	a	
	Awar	ded this	day of	, 2007
	Tamn	ny Vogel, Purc	chasing Officer	



## **CERTIFICATE OF INSURANCE**

## ARIZONA DEPARTMENT

OF VETERANS' SERVICES 4141 N. 3<sup>RD</sup> Street Phoenix, Arizona 85012 (602) 263-1814 (602) 297-6683 Fax

Solicitation No: VSP08-105

PRIOR TO COMMENCING SERVICES UNDER THIS CONTRACT, THE CONTRACTOR MUST FURNISH THE DEPARTMENT, CERTIFICATION FROM INSURER(S) FOR COVERAGES IN THE MINIMUM AMOUNTS AS STATED BELOW, THE COVERAGES SHALL BE MAINTAINED IN FULL FORCE AND EFFECT DURING THE TERM OF THIS CONTRACT, AND SHALL NOT SERVE TO LIMIT ANY LIABILITIES OR ANY OTHER CONTRACTOR OBLIGATIONS

NAME AND ADDRESS OF INSURANCE AGENCY		А		COMPANY LETTER	COMPANIES AFFORDING (	Coverage	
			В				
Name And A	ddress	of Insured	С				
			D				
TI	nis is to	certify that the policies of insurance liste	ed below have be	een issu	ed to the insured named abo	ove and are in force at this tir	ne
Company Letter		Type of Insurance	Policy Num	ber Policy Expiration Da		Limits of Liability  Minimum – Each Occurrence	
		Comprehensive General Liability				William – Each Oc	Currence
		Premises Operations					
		Contractual					
		Independent Contractors					
		Products/Completed Operations					
		Personal Injury					
		Broad Form Property Damage					
		Explosion & Collapse (If Applicable)					
		Underground Hazard (If Applicable)					
		Comprehensive Auto Liability Including Non-Owned (If					
		Umbrella Liability					
		Workmen's Compensation and Employer's Liability					
		Other					
State of Arizona and the Department named above are added as additional insured as required by statue, contract, purchase order or otherwise requested. It is agreed that any insurance available to the named insured shall be primary of other sources that may be available.		It is further agreed that no policy shall expire, be canceled or materially changed to affect the coverage available to the State without thirty (30) days written notice to the State. THIS CERTIFICATE IS NOT VALID UNLESS COUNTERSIGNED BY AN AUTHORIZED REPRESENTATIVE OF THE INSURANCE COMPANY.					
Name and Address of Certificate Holder:							
The State of Arizona Arizona Department of Veterans' Services 4141 N. 3 <sup>rd</sup> Street Phoenix, AZ 85012			Date Issued  Authorized Representative				